

[Updated] Summary of Consolidated Financial and Business Results
for the First Quarter of the Year Ending March 2017

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(All yen figures are rounded down to the nearest one million yen)

1. Results for the First Quarter of the Year Ending March 31, 2017 (April 1, 2016 - June 30, 2016)
(Unaudited)

(1) Consolidated Business Results

(Figures shown in percentage are ratios compared to the same period of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First Quarter of FY2016	350,622	(2.3)	18,475	20.3	7,658	(68.9)	7,101	(56.1)
First Quarter of FY2015	359,005	12.5	15,355	59.6	24,621	229.5	16,177	506.4
Note: Comprehensive income	1Q of FY2016 (13,720) million yen				1Q of FY2015 5,628 million yen			

	Profit per share	Diluted profit per share
	Yen	Yen
First Quarter of FY2016	7.18	7.18
First Quarter of FY2015	16.37	16.35

(2) Consolidated Financial Condition

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
First Quarter of FY2016	1,884,036	698,308	30.3	576.90
Year ended March 2016	1,909,483	711,230	30.4	587.62
Note: Shareholders' equity	1Q of FY2016 570,312 million yen		FY2015	580,903 million yen

2. Dividend Conditions

	Dividend per share				
	End of 1Q	End of 2Q	End of 3Q	End of FY	Annual
FY2015	—	5.00	—	5.00	10.00
FY2016	—	5.00	—	5.00	10.00
FY2016 (Forecast)	—	5.00	—	5.00	10.00

Note : Change in forecast of dividend ... None

3. Consolidated Forecasts for the Year Ending March 2017 (April 1, 2016-March 31, 2017)

(Figures shown in percentage for the full year are ratios compared to the previous year,
 Figures shown in percentage for the first half are ratios compared to the same period of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	700,000	(2.7)	31,000	12.3	24,000	(23.8)	16,000	(1.3)	16.18
Full year	1,430,000	(0.3)	72,000	0.0	62,000	2.4	38,000	199.1	38.44

Note : Change in consolidated forecasts ... No

4. In Addition

(1) Changes in important subsidiaries
(changes regarding specified subsidiaries accompanying changes in the scope of consolidation) : None

(2) Application of simple accounting methods and quarterly peculiar accounting methods : None

(3) Changes in accounting methods compared with recent consolidated accounting periods

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|--|------|
| ① Changes due to accounting standard changes : | Yes |
| ② Changes besides ① : | None |
| ③ Accounting estimate change : | None |
| ④ Restatement : | None |

(4) Outstanding balance of issued shares (common stock)

① Outstanding balance of issued shares at the end of each period (Including treasury shares)

1Q of FY2016	1,014,381,817	FY2015	1,064,381,817
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② Outstanding balance of treasury shares at the end of each period

1Q of FY2016	25,802,661	FY2015	75,807,429
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③ Weighted average number of shares during the three months ended June 30 of each year

1Q of FY2016	988,583,376	1Q of FY2015	988,247,066
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NOTICE

- This document is exempt from audit procedures required by Financial Instruments and Exchange Act, and audit procedures for consolidated financial statement haven't been finished as of the date of publication.
- Forecasts released are based on expectations of future economic conditions as of the date of publication. The actual results may differ drastically from these forecasts due to various factors that may arise in the future.
- This document is an excerpt translation of the Japanese original and is only for reference purposes. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Qualitative Information Concerning Business Performance

Overview of the First Quarter of FY2016

During the first quarter of FY 2016, the domestic economic condition surrounding the Oji Group remained at a standstill in its recovery due to influences from yen appreciation and low stock prices since the beginning of the year 2016 and also from the Kumamoto Earthquake; despite continual improvements in employment and income situations.

With regard to the global economy, the US has steadily performed and Europe has gradually recovered. However, there are some factors that are causing a sense of uncertainty upon the future outlook, such as a cautiousness to economic slowdowns in emerging countries and resource-rich countries, geopolitical risks around the world, and influences from the UK votes to leave the EU.

Factors above have led to the results shown below.

Results for the first quarter of FY2016 (April 1, 2016 - June 30, 2016) are as follows.

Consolidated net sales:	¥ 350,622 million	(2.3% decrease)
Consolidated operating income:	¥ 18,475 million	(20.3% increase)
Consolidated ordinary income:	¥ 7,658 million	(68.9% decrease)
Consolidated profit attributable to owners of parent:	¥ 7,101 million	(56.1% decrease)

Sales overview is as follows.

○Household and Industrial Materials

Regarding domestic businesses, sales volume of containerboard was almost at the same level as the previous year.

Sales volume of corrugated sheet and container slightly increased relative to the previous year because sales of those for customers of beer, instant noodle and green grocery industries steadily performed.

As for household paper, sales volume of both tissue paper and toilet rolls increased. Sales volume of both baby and adult disposable diapers increased.

Regarding overseas businesses, sales of containerboard remained steady and that of corrugated sheet and container, mainly for customers of beverage and processed food industries, also recorded healthy in Southeast Asia.

○Functional Materials

Domestic sales of specialty paper increased compared to the previous year as a result of efforts made for sales expansion through development of new products and customers. Export sales increased in terms of volume from the previous year due to new orders received, but remained static in terms of amount due to yen appreciation. Domestic sales of thermal paper recorded healthy.

As for overseas businesses, sales volume of thermal paper decreased in North America but increased in South America. However, the yen-converted sales decreased relative to the previous year because of yen appreciation.

○Forest Resources and Environment Marketing

Domestically, sales of pulp for rayon manufacturing increased from the previous year as a result of strong export sales. In addition, sales amount of electric selling business increased with a contribution of the start of operation of a biomass boiler in Ebetsu City, Hokkaido, in January 2016.

Regarding overseas businesses, sales volume of pulp increased compared to the previous year due to sales expansion of Jiangsu Oji Paper, but sales amount decreased as a result of influences from a fall in selling prices, etc.

○Printing and Communications Media

Regarding domestic businesses, sales of newsprint decreased from the previous year as a result of reduced circulation.

Sales of printing and communication paper declined due to a decreased demand as well as decreased prices, etc.

Regarding overseas businesses, a steady increase in sales of Jiangsu Oji Paper resulted in an increase in sales volume of printing paper relative to the previous year.

Consolidated quarterly balance sheets

(Unit : Millions of yen)

	FY2015 Mar 31,2016	1Q / FY2016 Jun 30,2016
Assets		
Current assets		
Cash and deposits	43,968	48,968
Notes and accounts receivable - trade	285,954	283,735
Securities	7,486	6,395
Merchandise and finished goods	98,145	100,306
Work in process	18,921	22,411
Raw materials and supplies	80,109	80,330
Other	52,885	52,906
Allowance for doubtful accounts	(3,438)	(3,334)
Total current assets	<u>584,033</u>	<u>591,720</u>
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	210,014	210,478
Machinery, equipment and vehicles, net	424,962	406,309
Land	237,433	240,799
Other, net	240,612	230,799
Total property, plant and equipment	<u>1,113,022</u>	<u>1,088,387</u>
Intangible assets		
Goodwill	9,836	9,361
Other	13,167	13,032
Total intangible assets	<u>23,004</u>	<u>22,394</u>
Investments and other assets		
Investment securities	148,121	140,479
Other	42,922	42,626
Allowance for doubtful accounts	(1,620)	(1,571)
Total investments and other assets	<u>189,423</u>	<u>181,533</u>
Total non-current assets	<u>1,325,450</u>	<u>1,292,315</u>
Total assets	<u>1,909,483</u>	<u>1,884,036</u>

(Unit : Millions of yen)

	FY2015 Mar 31,2016	1Q / FY2016 Jun 30,2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	198,167	198,733
Short-term loans payable	178,157	178,619
Commercial papers	27,000	21,000
Current portion of bonds	20,020	20,000
Income taxes payable	7,354	4,609
Provision	3,553	3,578
Other	81,825	78,554
Total current liabilities	516,079	505,094
Non-current liabilities		
Bonds payable	120,000	120,000
Long-term loans payable	432,556	427,991
Provision	7,412	7,274
Net defined benefit liability	52,207	53,106
Other	69,996	72,259
Total non-current liabilities	682,173	680,632
Total liabilities	1,198,252	1,185,727
Net assets		
Shareholders' equity		
Capital stock	103,880	103,880
Capital surplus	112,857	112,762
Retained earnings	348,799	323,078
Treasury shares	(42,638)	(14,517)
Total shareholders' equity	522,899	525,203
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	25,316	23,138
Deferred gains or losses on hedges	(771)	(699)
Revaluation reserve for land	5,463	5,463
Foreign currency translation adjustment	39,828	28,446
Remeasurements of defined benefit plans	(11,833)	(11,239)
Total accumulated other comprehensive income	58,003	45,108
Subscription rights to shares	260	275
Non-controlling interests	130,066	127,721
Total net assets	711,230	698,308
Total liabilities and net assets	1,909,483	1,884,036

Consolidated quarterly statements of income

(Unit : Millions of yen)

	1Q / FY2015 Apr '15 - Jun '15	1Q / FY2016 Apr '16 - Jun '16
Net sales	359,005	350,622
Cost of sales	277,412	266,894
Gross profit	<u>81,593</u>	<u>83,728</u>
Selling, general and administrative expenses		
Freightage related expenses	35,634	35,377
Other	30,602	29,875
Total selling, general and administrative expenses	<u>66,237</u>	<u>65,252</u>
Operating income	<u>15,355</u>	<u>18,475</u>
Non-operating income		
Interest income	334	242
Dividend income	1,678	1,282
Foreign exchange gains	3,473	—
Share of profit of entities accounted for using equity method	6,360	470
Other	2,319	1,768
Total non-operating income	<u>14,166</u>	<u>3,764</u>
Non-operating expenses		
Interest expenses	2,957	1,887
Foreign exchange losses	—	10,985
Other	1,943	1,708
Total non-operating expenses	<u>4,900</u>	<u>14,581</u>
Ordinary income	<u>24,621</u>	<u>7,658</u>
Extraordinary income		
Gain on sales of non-current assets	64	6,422
Other	82	903
Total extraordinary income	<u>147</u>	<u>7,326</u>
Extraordinary losses		
Amortization of goodwill	—	537
Loss on retirement of non-current assets	246	370
Other	459	258
Total extraordinary losses	<u>706</u>	<u>1,166</u>
Profit before income taxes	<u>24,063</u>	<u>13,817</u>
Income taxes - current	4,871	3,625
Income taxes - deferred	117	2,401
Total income taxes	<u>4,988</u>	<u>6,027</u>
Profit	<u>19,074</u>	<u>7,790</u>
Profit attributable to non-controlling interests	<u>2,897</u>	<u>689</u>
Profit attributable to owners of parent	<u>16,177</u>	<u>7,101</u>

Consolidated quarterly statements of comprehensive income

	(Unit : Millions of yen)	
	1Q / FY2015	1Q / FY2016
	Apr '15 - Jun '15	Apr '16 - Jun '16
Profit	19,074	7,790
Other comprehensive income		
Valuation difference on available-for-sale securities	4,801	(2,248)
Deferred gains or losses on hedges	(736)	79
Foreign currency translation adjustment	(16,989)	(19,722)
Remeasurements of defined benefit plans, net of tax	419	441
Share of other comprehensive income of entities accounted for using equity method	(941)	(61)
Total other comprehensive income	<u>(13,446)</u>	<u>(21,511)</u>
Comprehensive income	<u>5,628</u>	<u>(13,720)</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,874	(7,574)
Comprehensive income attributable to non-controlling interests	753	(6,146)

Sales and Operating Profit by Segment

(Unit : Millions of yen)

1. 1Q of FY2015 (April 1, 2015–June 30, 2015)

	Reporting Segment					Others	Total	Adjustment	Consolidated Total
	Household and Industrial Materials	Functional Materials	Forest Resources and Environmental Marketing	Printing and Communications Media	Total				
Sales									
(1) Sales to outside customers	141,041	49,944	56,972	68,962	316,919	42,085	359,005	—	359,005
(2) Intra-group sales between segments or transfers	10,472	4,553	13,222	7,515	35,764	23,286	59,051	(59,051)	—
Total	151,513	54,498	70,194	76,478	352,684	65,372	418,057	(59,051)	359,005
Segment profit (or loss)	3,631	2,793	5,636	1,222	13,283	1,683	14,967	388	15,355

2. 1Q of FY2016 (April 1, 2016–June 30, 2016)

	Reporting Segment					Others	Total	Adjustment	Consolidated Total
	Household and Industrial Materials	Functional Materials	Forest Resources and Environmental Marketing	Printing and Communications Media	Total				
Sales									
(1) Sales to outside customers	141,445	48,467	52,915	66,430	309,258	41,364	350,622	—	350,622
(2) Intra-group sales between segments or transfers	10,338	4,175	9,563	6,716	30,793	23,447	54,240	(54,240)	—
Total	151,783	52,643	62,478	73,146	340,051	64,811	404,863	(54,240)	350,622
Segment profit (or loss)	4,279	3,428	6,926	1,501	16,136	2,102	18,238	237	18,475

Household and Industrial Materials : Containerboard, boxboard, packaging paper, corrugated container, paper container, paper bag product, sanitary paper, paper diaper, etc.

Functional Materials : Specialty paper, thermal paper, adhesive paper, functional film, etc.

Forest Resources and Environmental Marketing : Lumber, tree planting, pulp, renewable energy, etc.

Printing and Communications Media : Newsprint, printing and writing papers, business form paper, copy paper, stationery, etc.

Others : Real estate, machinery, trading business, etc.